



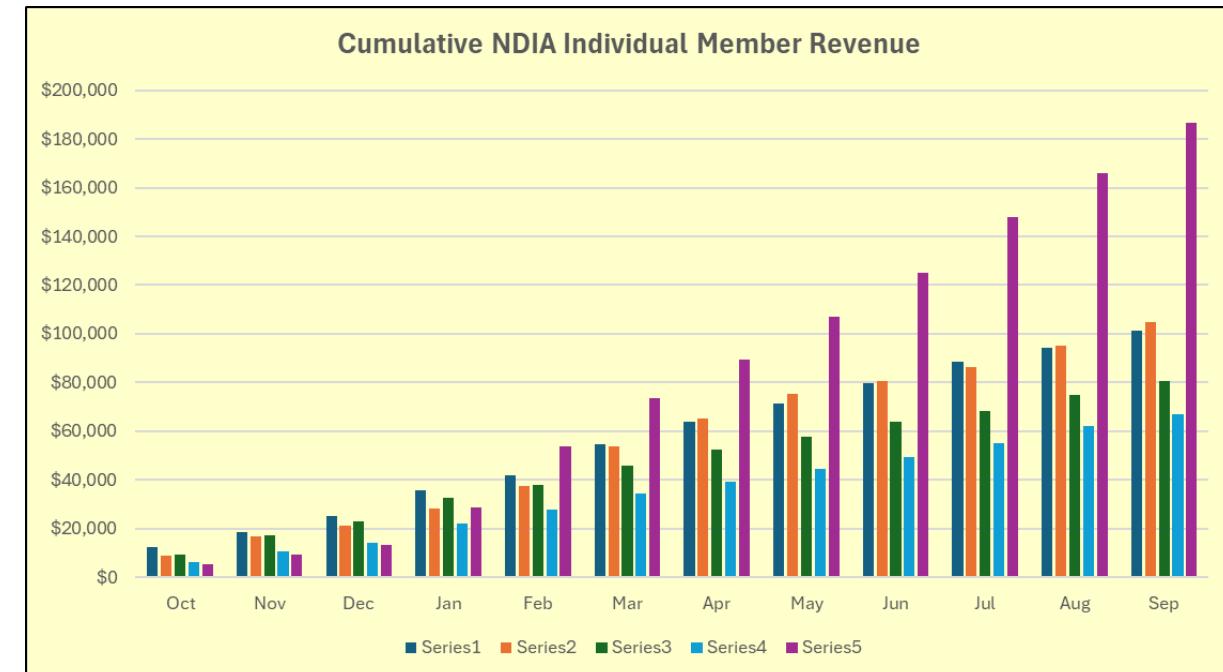
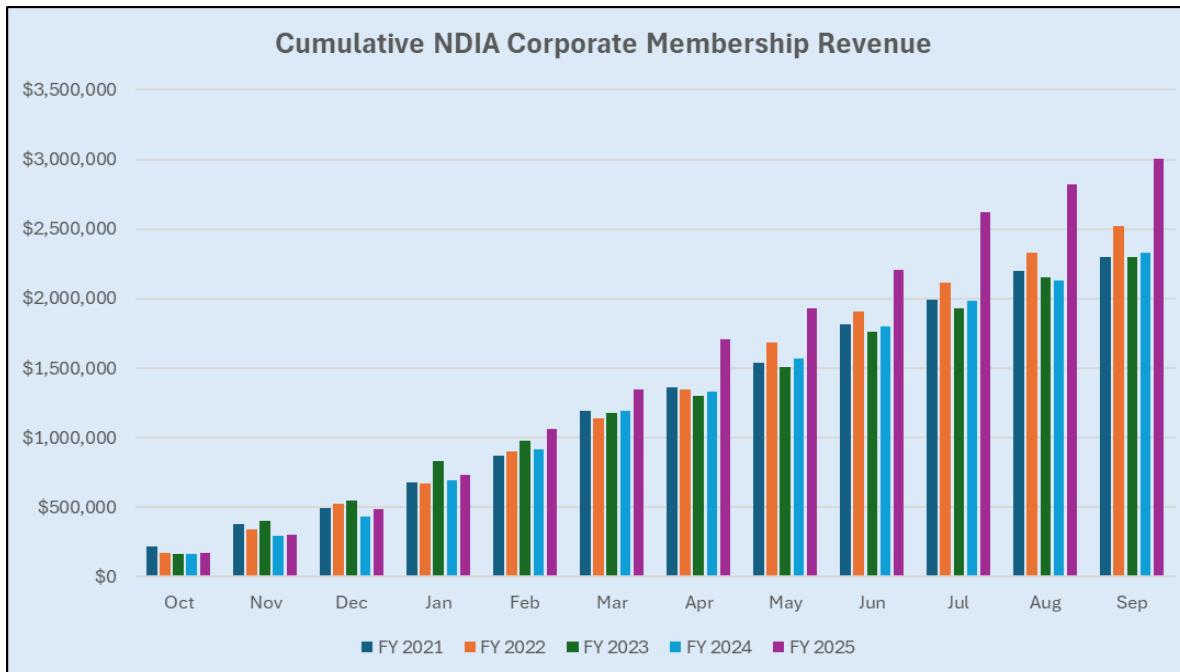
NDIA Update

John Muller, SVP Membership & Chapters



- We've made great progress this year – thanks for your leadership
- 18 NDIA Chapters **onsite** with PNC corporate accounts
 - 3 Chapters **in process**
- 7 NDIA Chapters approved to remain **offsite**
 - 3 Chapters remain who need to add NDIA COO to accounts
- Looking at options to improve financial transactions with HQ

- Successfully implemented NDIA *NEXT*
- NDIA membership revenue grew from \$2.4M in FY24 to \$3.2M in FY25
- Finished the year at 1,455 corporate members and 67,434 individual members





- Chapters are NDIA to many of our members
- Chapter resources
 - Chapter-specific signature blocks and graphics
- Linking Chapters to membership growth
 - Referral codes?
 - Sharing event attendee data
 - Rebate program
- Growing NDIA Chapters
 - North Carolina



Social Media Graphics



Signature Blocs



- How can Chapters help with SB?
- How can we help SB?
- What are the best practices for Chapter support to small business?
- Chapter can help by sharing panels or resources from their events



- Intent is to maximize coverage where desired
- Requires significant deconfliction
- Desire to see as many Chapters as possible during the year
- How you can help:
 - Please submit request for NDIA E-Team members NLT Dec 10, for the entire year
 - Discussion about John's travel for FY26





- Avoid using copyrighted material
- Media engagement
- Respect privacy of member rosters
- 501(c)(3) limitations on politics
- Department of War vs. Department of Defense



Chapter Portal

Industrial Base

Funding Disruptions' Impact on the U.S. Defense Industrial Base

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Chapter Roster

Chapter Event Calendar

Aberdeen Proving Ground Chapter

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Name	Company	Type	Expires	Actions
A. Thomas Cook	Northrop Grumman Corporation	Corporate	08/31/2026	
Aaron Adler	RTX	Corporate	01/31/2026	
Aaron Blanchard	National Guard Bureau	Individual	10/31/2026	

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Name 	Company 	Type 	Expires 	Actions
A. Thomas Cook	Northrop Grumman Corporation	Corporate	08/31/2026	
Aaron Adler	RTX	Corporate	01/31/2026	 
Aaron Blanchard	National Guard Bureau	Individual	10/31/2026	 
Aaron Copeland	Northrop Grumman Integrated Systems	Corporate	08/31/2026	 
Aaron Marshall	Northrop Grumman Corporation	Corporate	08/31/2026	 
Aaron Pressman	-	Individual	10/31/2026	 
Aaron Tolbert-Smith	Johns Hopkins University Applied Physics Lab	Corporate	03/31/2026	
Adam Rawlett	US Army Research Laboratory	Individual	12/31/2025	 
Adam Ehart	Textron Systems	Corporate	03/31/2026	 
Adam Gisnburg	Microsoft Corporation	Corporate	05/31/2026	
Adam G...	SAGE	Corporate	06/30/2026	

Chapter Roster

Leadership Roster

Dropped

Reports

Full Chapter Roster

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WID Report

Colonel Audricia D. McKinney, USA (Ret), Executive Director, WID



2025 Leadership Conference – WID Report

FY 2025 Highlights

- Membership numbers FY2025 (2890), **FY2026 (2497) 14% Decrease**
- Inaugural WID Chapters of Excellence
- National Conference Attendance ***nearly 400 registrants***
- Student Membership development
- Expanded Chapter Resources

FY 2026 Focus Areas

- On the Horizon Newsletter (***Quarterly***)
- Beyond the Horizon Webinar Series (***Monthly***)
- WID Advisory Council Governance restructure (***Spring 2026***)
- Student Membership Implementation (*Spring 2026*)
- Exploring opportunities for new chapters, (Miami, Denver, Dallas)
- Alternate conference location and formats. (Regional, Bi-coastal, Virtual?)

Questions?



BLUEPRINTS FOR SUCCESS PANEL SLIDO INFORMATION

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the discussion and contribute your ideas in real time!